



# C e m b r e

Joint-stock Company  
 Main Office: Via Serenissima, 9 – 25135 Brescia  
 VAT no: 00541390175  
 Share Capital: € 8,840,000 fully paid up  
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## Press release

### The Shareholders Meeting approved the 2015 Financial Statements

#### Cembre (a STAR listed company): distribution of a €0.46 dividend per share

- Section I of the Report on Remuneration was approved
- A resolution to authorize the purchase of own shares was passed
- The Board of Directors held after the Meeting resolved the start of the program for the purchase of own shares
- Consolidated sales declined slightly (-1.8%) in the 1<sup>st</sup> Quarter of 2016
- The consolidated net financial position at March 31, 2016 amounted to a surplus of €19.2 million

Brescia, April 21, 2016 – The Ordinary Shareholders’ Meeting of Cembre S.p.A. – a STAR segment listed company and one of the largest European producers of electrical connectors and tools for their installation – held today at 9:30am and chaired by Giovanni Rosani, approved the Statutory Accounts of Cembre S.p.A. at December 31, 2015 and the proposed allocation of net profit, resolving the distribution of a **€0.46 dividend** per share (up 28% on the €0.36 dividend distributed for 2014).

The ex-dividend date is May 16, 2016, the date at which dividends are recorded as payable is May 17, 2016, while dividends will be paid out from May 18, 2016.

Parent company **Cembre S.p.A.** closed 2015 reporting **sales** of €92.6 million, up 9.1% on 2014. **Gross operating profit** grew by 21.3% from €19.2 million in 2014 to €23.3 million in 2015.

**Net operating profit** grew by 22.6% to €18.5 million, up from €15.1 million in 2014.

**Net profit** of the parent company for 2015 amounted to €14.4 million, up 18.3% on €12.2 in the previous year. In 2015 the parent company received €1.7 million in dividends from foreign subsidiaries while in the previous year these had amounted to €1.9 million.

The 2015 **Consolidated Financial Statements**, whose highlights are shown below, were presented to the Shareholders’ Meeting.

(€'000)	2015	% margin	2014	% margin	change
<b>Consolidated sales</b>	121,377	100	112,905	100	7.5%
<b>Consolidated gross operating profit</b>	28,537	23.5	24,352	21.6	17.2%
<b>Consolidated operating profit</b>	22,836	18.8	19,433	17.2	17.5%
<b>Consolidated pre-tax profit</b>	22,878	18.8	19,702	17.5	16.1%
<b>Consolidated net profit</b>	15,933	13.1	13,542	12.0	17.7%
<b>Consolidated net financial position</b>	17,802		11,659		

In 2015, **consolidated revenues** amounted to €121.4 million, up 7.5% on €112.9 million in 2014.

**Consolidated gross operating profit** (Ebitda) for 2015 amounted to €28.5 million, representing a 23.5% margin on sales, up 17.2% on €24.4 million in 2014, when it represented a 21.6% margin on sales. Cost of goods sold as a percentage of sales declined from 35.6% in 2014 to 34.3%. The cost of services as a percentage of sales also declined slightly despite the increase in the average number of employees from 618 in 2014 to 626 in 2015.

**Consolidated operating profit** (Ebit) for 2015 amounted to €22.8 million, representing an 18.8% margin on sales, up 17.5% on €19.4 million in 2014, when it represented a 17.2% margin on sales.

**Consolidated profit before taxes** for 2015 amounted to €22.9 million, representing an 18.8% margin on sales, up on €19.7 million in 2014, when it represented a 17.5% margin on sales.

**Consolidated net profit** for the year amounted to €15.9 million, representing a 13.1% margin on sales, up 17.7% on 2014, when it amounted to €13.5 million and represented a 12.0% margin on sales.

**The net financial position** improved from a surplus of €11.7 million at December 31, 2014 to a surplus of €17.8 million at the end of December 2015.

*“We are satisfied with results achieved in 2015. Turnover, operating profit and net profit were all at historical highs. In the 1<sup>st</sup> Quarter of 2016, consolidated revenues declined slightly (down 1.8%) but we expect turnover for 2016 to grow slightly on 2015. The Group’s financial position amounted at March 31, 2016 to a surplus of €19.2 million”* commented Cembre’s Managing Director, Giovanni Rosani.

### **Approval of Section I of the Report on Remuneration**

The Shareholders’ Meeting approved, with a non-binding vote, Section I of the Report on Remuneration prepared pursuant to article 123-ter of Legislative Decree no.58/1998 and 84-*quater* of Consob Regulation no. 11971/1999, and in compliance with Attachment 3A, Tables 7-*bis* and 7-*ter* of the same Regulation.

### **Shareholders’ Meeting resolves to authorize the purchase of own shares**

The Shareholders’ Meeting resolved to authorize – after revoking the previous authorization granted by the same on April 23, 2015, not executed – the purchase of own shares with the end of providing the Company with strategic investment opportunities to any end allowed by current regulations, including reasons contemplated in the “market practices” admitted by Consob pursuant to article 180, comma 1, letter c) of the Unified Finance Act (Testo Unico della Finanza) through Resolution no. 16839 of March 19, 2009 and by EU Regulation no. 2273/2003 of December 22, 2003, in addition to currently applicable norms regarding “market abuse”.

The authorization to purchase own shares was granted for a period of 18 months from the date of the Shareholders’ Meeting and is intended for the purchase of Cembre ordinary shares of par value €0.52, up to a the maximum limit established by current regulations for a consideration that shall not exceed the higher between the price at which the last independent transaction was concluded and the last independent bid price in the market in which the purchase is carried out. For any single purchase, such price per share shall in any case not be more than 20% lower or higher than the closing price registered by Cembre shares on the previous trading day.

The authorization to sell own shares is granted without a time limit.

At the date of the present press release, Cembre does not hold any of its shares.

### **The Board of Directors resolves to authorize the purchase of own shares**

The Board of Directors held on the present date after the Shareholders’ Meeting resolved the start of a program for the purchase of own shares that represents a useful strategic investment opportunity to any end allowed by current regulations, including reasons contemplated in the “market practices” admitted by Consob pursuant to article 180, comma 1, letter c) of the Unified Finance Act (Testo Unico della Finanza) through Resolution no. 16839 of March 19, 2009 and by EU Regulation no.

2273/2003 of December 22, 2003, in addition to currently applicable norms regarding “market abuse”, having the following characteristics, in compliance with resolutions of the Shareholders’ Meeting:

- the purchase of Cembre ordinary shares of par value €0.52 must not exceed 5% of the capital stock of the company, or 850,000 ordinary Cembre shares, for a maximum consideration of €5 million;
- transactions must be carried out through a market purchase pursuant to article 144-*bis*, paragraph 1, letter b), of Consob Regulation 11971/1999 and other applicable regulations, so as to allow compliance with article 132 of Legislative Decree no. 58/1998 on equal treatment of shareholders;
- the consideration for the purchases of own shares shall not exceed the higher between the price at which the last independent transaction was concluded and the last independent bid price in the market in which the purchase is carried out, and provided that, for any single purchase, such price per share shall in any case not be more than 20% lower or higher than the closing price registered by Cembre shares on the previous trading day;
- trading volumes shall not exceed 25% of the average daily volume of Cembre shares traded on the regulated market in which the purchase is made, calculated in accordance with parameters included in the “market practices” admitted by Consob pursuant to article 180, paragraph 1, letter c) of TUF with Resolution no. 16839 of March 19, 2009, EU Regulation no. 2273/2003 of December 22, 2003 and currently applicable norms regarding “market abuse”;
- the purchase program may be implemented within 18 months of the present Shareholders’ Meeting resolution.

At the present date, Cembre does not hold any of its own shares.

Further information on the above resolutions are contained in the related reports issued by the Board of Directors and the minutes of the Shareholders’ Meeting that will be deposited within the legal term at the Company’s Registered Office and published on its institutional Internet site [www.cembre.it](http://www.cembre.it) in the Investor Relations – Shareholders’ Meetings section.

\* \* \* \*

*Cembre designs, manufactures and distributes electrical connectors and cable accessories. It enjoys a leadership position in Italy and significant market shares in the rest of Europe. It is also the world's largest producer of connector installation tools (mechanical, pneumatic and hydraulic) and tools for cable shearing. The products it has developed for connection to the rail and for other railway applications are used by major companies in the sector round the world.*

*Cembre owes its success to an insistence on innovative, high-quality products, a broad and thorough collection, and an extensive distribution network both in Italy and abroad.*

*Established in Brescia in 1969, the Cembre Group is now a full-fledged international force. Along with the parent company in Brescia it has seven subsidiaries: five trading companies (in Germany, France, Spain, the United States and Norway) and one manufacturing and trading subsidiary (Cembre Ltd. in Birmingham, U.K.), for a total workforce of 633 as of December 2015. Since 1990 its products have been certified by Lloyd's Register Quality Assurance for the design and production of accessories for cables, electrical connectors and tools for their installation. In 2008 Cembre obtained an environmental audit certification.*

*Cembre has been listed on the Italian Stock Exchange since December 15, 1997, and on the STAR section since September 24, 2001.*

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For further information please visit the Investor Relation section in the [www.cembre.com](http://www.cembre.com) site.

**The manager responsible for preparing the Company's financial reports, Claudio Bornati, declares, pursuant to paragraph 2 of Article 154 bis of the Consolidated Law on Finance, that the accounting information contained in this press release corresponds to the document results, books and accounting records.**

**Consolidated Financial Statements and statutory accounts of parent company Cembre SpA at December 31, 2015 are enclosed.**

In the present press release use is made of certain alternative performance indicators that are not envisaged in IFRS-EU accounting principles, and whose significance and content are illustrated below, in line with the CESR/05-178b recommendation published on November 3, 2005:

Gross operating profit (EBITDA): defined as the difference between sales revenues and costs for materials, of services received, and the net balance of operating income and charges. It represents the profit before depreciation, amortization and write-downs, cash flow from financial activities and taxes.

Operating profit (EBIT): defined as the difference between Gross operating profit and the value of depreciation, amortization and write-downs. It represents the profit achieved before financial activities and taxes.

Net financial position: represents the algebraic sum of cash and cash equivalents, financial receivables and current and non-current financial debt.

## Consolidated Financial Statements at December 31, 2015

### Consolidated Statement of Financial Position

ASSETS	Dec. 31, 2015		Dec. 31, 2014	
(euro '000)		<i>of which: related parties</i>		<i>of which: related parties</i>
<b>NON CURRENT ASSETS</b>				
Tangible assets	65.435		64.050	
Investment property	1.715		1.796	
Intangible assets	1.336		1.219	
Other investments	10		10	
Other non-current assets	10		9	
Deferred tax assets	2.550		2.474	
<b>TOTAL NON-CURRENT ASSETS</b>	<b>71.056</b>		<b>69.558</b>	
<b>CURRENT ASSETS</b>				
Inventories	39.191		38.291	
Trade receivables	26.372		25.625	
Tax receivables	770		847	
Other receivables	567		537	
Cash and cash equivalents	17.802		11.659	
<b>TOTAL CURRENT ASSETS</b>	<b>84.702</b>		<b>76.959</b>	
<b>NON-CURRENT ASSETS AVAILABLE FOR SALE</b>	<b>-</b>		<b>-</b>	
<b>TOTAL ASSETS</b>	<b>155.758</b>		<b>146.517</b>	

LIABILITIES AND SHAREHOLDERS' EQUITY	Dec. 31, 2015		Dec. 31, 2014	
(euro '000)		<i>of which: related parties</i>		<i>of which: related parties</i>
<b>SHAREHOLDERS' EQUITY</b>				
Capital stock	8.840		8.840	
Reserves	106.400		97.513	
Net profit	15.933		13.542	
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>131.173</b>		<b>119.895</b>	
<b>NON-CURRENT LIABILITIES</b>				
Non-current financial liabilities	-		-	
Employee Severance Indemnity and other personnel benefits	2.617	168	2.554	160
Provisions for risks and charges	444	100	269	50
Deferred tax liabilities	2.235		2.439	
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>5.296</b>		<b>5.262</b>	
<b>CURRENT LIABILITIES</b>				
Current financial liabilities	-		-	
Trade payables	11.653		13.219	
Tax payables	679		1.744	
Other payables	6.957		6.397	
<b>TOTAL CURRENT LIABILITIES</b>	<b>19.289</b>		<b>21.360</b>	
<b>LIABILITIES ON ASSETS HELD FOR DISPOSAL</b>	<b>-</b>		<b>-</b>	
<b>TOTAL LIABILITIES</b>	<b>24.585</b>		<b>26.622</b>	
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>155.758</b>		<b>146.517</b>	

## Consolidated Financial Statements at December 31, 2015

### Statement of Consolidated Comprehensive Income

	2015		2014	
	(euro '000)	<i>of which: related parties</i>		<i>of which: related parties</i>
Revenues from sales and services provided	121.377		112.905	
Other revenues	665		920	
<b>TOTAL REVENUES</b>	<b>122.042</b>		<b>113.825</b>	
Cost of goods and merchandise	(41.454)		(40.787)	
Change in inventories	(92)		529	
Cost of services received	(15.245)	(655)	(14.615)	(631)
Lease and rental costs	(1.410)	(584)	(1.380)	(657)
Personnel costs	(34.410)	(300)	(32.108)	(304)
Other operating costs	(1.258)		(1.277)	
Increase in assets due to internal construction	852		913	
Write-down of receivables	(417)		(607)	
Accruals to provisions for risks and charges	(71)		(141)	
<b>GROSS OPERATING PROFIT</b>	<b>28.537</b>		<b>24.352</b>	
Property, plant and equipment depreciation	(5.223)		(4.506)	
Intangible asset amortization	(478)		(413)	
<b>OPERATING PROFIT</b>	<b>22.836</b>		<b>19.433</b>	
Financial income	33		21	
Financial expenses	(60)		(99)	
Foreign exchange gains (losses)	69		347	
<b>PROFIT BEFORE TAXES</b>	<b>22.878</b>		<b>19.702</b>	
Income taxes	(6.945)		(6.160)	
<b>NET PROFIT FROM ORDINARY ACTIVITIES</b>	<b>15.933</b>		<b>13.542</b>	
<b>NET PROFIT FROM ASSETS HELD FOR DISPOSAL</b>	<b>-</b>		<b>-</b>	
<b>NET PROFIT</b>	<b>15.933</b>		<b>13.542</b>	
<b>Items that will not be reclassified to profit and loss</b>				
Gains (losses) from discounting of Employees' Termination Indemnity	(42)		(126)	
Income tax relating to items that will not be reclassified	7		35	
<b>Items that may be reclassified subsequently to profit and loss</b>				
Conversion differences included in equity	1.293		1.372	
Restatement of deferred tax liability as per new tax rate	207		-	
<b>COMPREHENSIVE INCOME</b>	<b>17.398</b>		<b>14.823</b>	
<b>BASIC AND DILUTED EARNINGS PER SHARE</b>	<b>0,94</b>		<b>0,80</b>	

## Consolidated Financial Statements at December 31, 2015

### Consolidated Statement of Cash Flows

	2015	2014
€ '000		
<b>A) CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD</b>	<b>11.659</b>	<b>7.539</b>
<b>B) CASH FLOW FROM OPERATING ACTIVITIES</b>		
Net profit for the period	15.933	13.542
Depreciation, amortization and write-downs	5.701	4.919
(Gains)/Losses on disposal of assets	9	190
Net change in Employee Severance Indemnity	63	116
Net change in provisions for risks and charges	175	190
<b>Operating profit (loss) before change in working capital</b>	<b>21.881</b>	<b>18.957</b>
(Increase) Decrease in trade receivables	(747)	(771)
(Increase) Decrease in inventories	(900)	(1.533)
(Increase) Decrease in other receivables and deferred tax assets	(29)	264
Increase (Decrease) of trade payables	(1.401)	390
Increase (Decrease) of other payables, deferred tax liabilities and tax payables	(709)	972
<b>Change in working capital</b>	<b>(3.786)</b>	<b>(678)</b>
<b>NET CASH FLOW (USED IN)/FROM OPERATING ACTIVITIES</b>	<b>18.095</b>	<b>18.279</b>
<b>C) CASH FLOW FROM INVESTING ACTIVITIES</b>		
Capital expenditure on fixed assets:		
- intangible	(601)	(477)
- tangible	(6.534)	(8.759)
- financial	-	(5)
Proceeds from disposal of tangible, intangible, financial assets		
- intangible	9	-
- tangible	327	142
Increase (Decrease) of trade payables for assets	(165)	50
<b>NET CASH FLOW (USED IN)/FROM INVESTING ACTIVITIES</b>	<b>(6.964)</b>	<b>(9.049)</b>
<b>D) CASH FLOW FROM FINANCING ACTIVITIES</b>		
(Increase) Decrease in other non current assets	(1)	1
Increase (Decrease) in bank loans and borrowings	-	(1.647)
Dividends distributed	(6.120)	(4.420)
<b>NET CASH FLOW (USED IN)/FROM FINANCING ACTIVITIES</b>	<b>(6.121)</b>	<b>(6.066)</b>
<b>E) INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (B+C+D)</b>	<b>5.010</b>	<b>3.164</b>
F) Foreign exchange differences	961	1.047
G) Discounting of Employee Termination Indemnity	(35)	(91)
H) Restatement of deferred tax liabilities as per new tax rate	207	-
<b>I) CASH AND CASH EQUIVALENTS AT END OF THE PERIOD (A+E+F+G+H)</b>	<b>17.802</b>	<b>11.659</b>
Assets available for sales included above	-	-
<b>CASH AND CASH EQUIVALENTS AT END OF THE PERIOD</b>	<b>17.802</b>	<b>11.659</b>
<b>CASH AND CASH EQUIVALENTS AT END OF THE PERIOD</b>	<b>17.802</b>	<b>11.659</b>
Financial assets	-	-
Current financial liabilities	-	-
<b>NET CONSOLIDATED FINANCIAL POSITION</b>	<b>17.802</b>	<b>11.659</b>
<b>INTERESTS PAID IN THE PERIOD</b>	<b>(1)</b>	<b>(6)</b>
<b>BREAKDOWN OF CASH AND CASH EQUIVALENTS AT END OF THE PERIOD</b>		
Cash	18	13
Banks	17.784	11.646
	<b>17.802</b>	<b>11.659</b>

## Financial Statement at December 31, 2015

### Statement of financial position

ASSETS	Dec. 31, 2015		Dec. 31, 2014	
		<i>of which: related parties</i>		<i>of which: related parties</i>
<b>NON CURRENT ASSETS</b>				
Tangible assets	53.983.959		52.926.962	
Investment property	1.232.614		1.286.155	
Intangible assets	1.302.697		1.166.122	
Investments in subsidiaries	10.144.083		10.144.083	
Other investments	10.333		10.333	
Other non-current assets	6.838		5.558	
Deferred tax assets	728.392		704.753	
<b>TOTAL NON-CURRENT ASSETS</b>	<b>67.408.916</b>		<b>66.243.966</b>	
<b>CURRENT ASSETS</b>				
Inventories	28.523.940		26.908.930	
Trade receivables	16.283.580		15.830.675	
Trade receivables from subsidiaries	3.735.181	3.735.181	3.904.737	3.904.737
Tax receivables	669.002		815.967	
Other assets	425.025		488.260	
Cash and cash equivalents	11.074.009		7.342.623	
<b>TOTAL CURRENT ASSETS</b>	<b>60.710.737</b>		<b>55.291.192</b>	
<b>NON-CURRENT ASSETS AVAILABLE FOR SALE</b>	<b>-</b>		<b>-</b>	
<b>TOTAL ASSETS</b>	<b>128.119.653</b>		<b>121.535.158</b>	

LIABILITIES AND SHAREHOLDERS' EQUITY	Dec. 31, 2015		Dec. 31, 2014	
		<i>of which: related parties</i>		<i>of which: related parties</i>
<b>EQUITY</b>				
Capital stock	8.840.000		8.840.000	
Reserves	84.433.132		78.179.016	
Net profit	14.438.346		12.202.351	
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<b>107.711.478</b>		<b>99.221.367</b>	
<b>NON-CURRENT LIABILITIES</b>				
Non-current financial liabilities	-		-	
Employee Severance Indemnity and other personnel benefits	2.387.874	167.665	2.333.101	160.155
Provisions for risks and charges	443.855	100.000	269.327	50.000
Deferred tax liabilities	1.971.605		2.164.903	
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>4.803.334</b>		<b>4.767.331</b>	
<b>CURRENT LIABILITIES</b>				
Current financial liabilities	-		-	
Trade payables	10.721.910		12.094.491	
Trade payables to subsidiaries	4.324	4.324	99.706	99.706
Tax payables	188.972		1.098.932	
Other Payables	4.689.635		4.253.331	
<b>TOTAL CURRENT LIABILITIES</b>	<b>15.604.841</b>		<b>17.546.460</b>	
<b>LIABILITIES ON ASSETS HELD FOR DISPOSAL</b>	<b>-</b>		<b>-</b>	
<b>TOTAL LIABILITIES</b>	<b>20.408.175</b>		<b>22.313.791</b>	
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>128.119.653</b>		<b>121.535.158</b>	

## Financial Statement at December 31, 2015

### Statement of comprehensive income

	Year 2015		Year 2014	
		<i>of which: related parties</i>		<i>of which: related parties</i>
Revenues from sales and services provided	92.615.852	26.890.753	84.902.582	26.348.498
Other revenues	754.013	482.473	1.043.041	464.891
<b>TOTAL REVENUES</b>	<b>93.369.865</b>		<b>85.945.623</b>	
Cost of goods and merchandise	(35.996.664)	(707.765)	(33.755.814)	(549.221)
Change in inventories	1.615.010		932.026	
Cost of services received	(10.552.282)	(655.295)	(10.007.214)	(630.876)
Lease and rental costs	(920.254)	(528.376)	(957.087)	(604.052)
Personnel costs	(23.774.554)	(299.510)	(22.235.392)	(304.015)
Other operating costs	(892.730)		(918.047)	
Increase in assets due to internal construction	819.091		882.965	
Write-down of receivables	(340.343)		(568.533)	
Accruals to provisions for risks and charges	(70.326)		(140.989)	
<b>GROSS OPERATING PROFIT</b>	<b>23.256.813</b>		<b>19.177.538</b>	
Tangible asset depreciation	(4.306.646)		(3.704.120)	
Intangible asset amortization	(453.494)		(386.171)	
<b>OPERATING PROFIT</b>	<b>18.496.673</b>		<b>15.087.247</b>	
Financial income	1.750.719	1.728.542	1.954.227	1.941.019
Financial expenses	(59.072)		(96.818)	
Foreign exchange gains (losses)	(24.387)		265.525	
<b>PROFIT BEFORE TAXES</b>	<b>20.163.933</b>		<b>17.210.181</b>	
Income taxes	(5.725.587)		(5.007.830)	
<b>NET PROFIT FROM ORDINARY ACTIVITIES</b>	<b>14.438.346</b>		<b>12.202.351</b>	
<b>NET PROFIT FROM ASSETS HELD FOR DISPOSAL</b>	<b>-</b>		<b>-</b>	
<b>NET PROFIT</b>	<b>14.438.346</b>		<b>12.202.351</b>	
<b>Items that will not be reclassified to profit and loss</b>				
Gains (losses) from discounting of Employees' Termination Indemnity	(42.413)		(125.687)	
Income tax relating to items that will not be reclassified	6.946		34.564	
<b>Items that may be reclassified subsequently to profit and loss</b>				
Restatement of deferred tax liability as per new tax rate	207.232		-	
<b>COMPREHENSIVE INCOME</b>	<b>14.610.111</b>		<b>12.111.228</b>	
<b>BASIC AND DILUTED EARNINGS PER SHARE</b>	<b>0,85</b>		<b>0,72</b>	

## Financial Statement at December 31, 2015

### Statement of Cash Flows

	2015	2014
<b>A) CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>7.342.623</b>	<b>2.957.545</b>
<b>B) CASH FLOW FROM OPERATING ACTIVITIES</b>		
Net profit for the year	14.438.346	12.202.351
Depreciation, amortization and write-downs	4.760.140	4.090.291
(Gains)/Losses on disposal of assets	42.679	76.351
Net change in Employee Severance Indemnity	54.773	45.574
Net change in provisions for risks and charges	174.528	190.512
<b>Operating profit (loss) before change in working capital</b>	<b>19.470.466</b>	<b>16.605.079</b>
(Increase) Decrease in trade receivables	(283.349)	958.841
(Increase) Decrease in inventories	(1.615.010)	(932.027)
(Increase) Decrease in other receivables and deferred tax assets	186.561	638.436
Increase (Decrease) of trade payables	(1.303.140)	213.837
Increase (Decrease) of other payables and deferred tax liabilities	(666.954)	1.299.835
<b>Change in working capital</b>	<b>(3.681.892)</b>	<b>2.178.922</b>
<b>NET CASH FLOW (USED IN)/FROM OPERATING ACTIVITIES</b>	<b>15.788.574</b>	<b>18.784.001</b>
<b>C) CASH FLOW FROM INVESTING ACTIVITIES</b>		
Capital expenditure on fixed assets:		
- intangible	(599.338)	(454.815)
- tangible	(5.631.774)	(8.052.358)
- financial	-	(5.109)
Proceeds from disposal of tangible, intangible, financial assets		
- intangible	9.269	-
- tangible	278.993	222.137
Increase (Decrease) of trade payables for assets	(164.823)	50.169
<b>NET CASH FLOW (USED IN)/FROM INVESTING ACTIVITIES</b>	<b>(6.107.673)</b>	<b>(8.239.976)</b>
<b>D) CASH FLOW FROM FINANCING ACTIVITIES</b>		
(Increase) Decrease in other non current assets	(1.280)	(285)
Increase (Decrease) in bank loans and borrowings	-	(1.647.539)
Dividends distributed	(6.120.000)	(4.420.000)
<b>NET CASH FLOW (USED IN)/FROM FINANCING ACTIVITIES</b>	<b>(6.121.280)</b>	<b>(6.067.824)</b>
<b>E) INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (B+C+D)</b>	<b>3.559.621</b>	<b>4.476.201</b>
F) Discounting of employees' termination indemnities	(35.467)	(91.123)
H) Restatement of deferrd tax liabilities as per new tax rate	207.232	-
<b>G) CASH AND CASH EQUIVALENTS AT END OF YEAR (A+E+F)</b>	<b>11.074.009</b>	<b>7.342.623</b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>	<b>11.074.009</b>	<b>7.342.623</b>
Other financial assets	-	-
Current financial liabilities	-	-
<b>NET FINANCIAL POSITION</b>	<b>11.074.009</b>	<b>7.342.623</b>
<b>INTEREST PAID IN THE YEAR</b>	<b>(325)</b>	<b>(5.374)</b>
<b>BREAKDOWN OF CASH AND CASH EQUIVALENTS AT END OF YEAR</b>		
Cash	11.608	7.946
Banks	11.062.401	7.334.677
	<b>11.074.009</b>	<b>7.342.623</b>